

Discovery! - Austin  
Statement of Activities  
July 1, 2011 thru September 30, 2011

Public Support and Revenue	
Public Support:	
Unrestricted Donations	30,686
Restricted Donations & Scholarships	2,921
Revenue:	
Tuition - All Trainings	97,540
Merchandise Sales	5,349
Total Public Support and Revenue	<u>136,496</u>
Expenses:	
Program Services:	
Conference Hosting	51,261
Payroll & Medical Insurance	54,284
Training Supplies	6,231
Program Discounts	7,885
Fees for Credit Card Processing	2,584
In-house Scholarships Awarded	11,122
Total Program Expenses	<u>133,368</u>
General Administrative	
Website Development	5,925
Rent & Leased Equipment	7,053
Office Supplies	1,313
Insurance & Legal	950
Marketing	1,929
Phone	2,389
Other	889
Executive and Director Compensation	0
Total General Administrative	20,448
Total Expenses	<u>153,816</u>
Decrease in Net Assets	<u>-17,320</u>